

SEASONALITY

|                 |       |
|-----------------|-------|
| 2019            |       |
| 1 Jan - 18 Jan  | RED 1 |
| 19 Jan - 8 Feb  | RED 2 |
| 9 Feb - 8 Mar   | RED 4 |
| 9 Mar - 22 Mar  | BLUE  |
| 23 Mar - 12 Apr | RED 3 |
| 13 Apr - 19 Apr | RED 2 |
| 20 Apr - 26 Apr | RED 1 |
| 27 Apr - 3 May  | RED 3 |
| 4 May - 24 May  | BLUE  |
| 25 May - 14 Jun | WHITE |
| 15 Jun - 28 Jun | RED 4 |
| 29 Jun - 12 Jul | RED 2 |
| 13 Jul - 26 Jul | RED 3 |
| 27 Jul - 16 Aug | BLUE  |
| 17 Aug - 6 Sep  | WHITE |
| 7 Sep - 20 Sep  | RED 4 |
| 21 Sep - 18 Oct | RED 2 |
| 19 Oct - 13 Dec | RED 4 |
| 14 Dec - 31 Dec | RED 1 |

|                 |       |
|-----------------|-------|
| 2020            |       |
| 1 Jan - 24 Jan  | RED 1 |
| 25 Jan - 31 Jan | RED 2 |
| 1 Feb - 14 Feb  | WHITE |
| 15 Feb - 27 Mar | RED 4 |
| 28 Mar - 10 Apr | RED 3 |
| 11 Apr - 17 Apr | RED 1 |
| 18 Apr - 24 Apr | RED 2 |
| 25 Apr - 1 May  | RED 3 |
| 2 May - 29 May  | BLUE  |
| 30 May - 26 Jun | WHITE |
| 27 Jun - 3 Jul  | RED 3 |
| 4 Jul - 10 Jul  | RED 2 |
| 11 Jul - 24 Jul | RED 3 |
| 25 Jul - 21 Aug | BLUE  |
| 22 Aug - 18 Sep | RED 4 |
| 19 Sep - 16 Oct | RED 2 |
| 17 Oct - 27 Nov | RED 4 |
| 28 Nov - 18 Dec | RED 2 |
| 19 Dec - 31 Dec | RED 1 |

CREDIT CHARTS

|                      |       | Nightly Rate (in Vacation Credits) |         |      | Weekly Total |
|----------------------|-------|------------------------------------|---------|------|--------------|
|                      |       | Mon-Thu                            | Fri-Sat | Sun  |              |
| 1-Bedroom (Sleeps 4) | BLUE  | 750                                | 1600    | 1250 | 7450         |
|                      | WHITE | 900                                | 1900    | 1400 | 8800         |
|                      | RED 4 | 1000                               | 2100    | 1500 | 9700         |
|                      | RED 3 | 1150                               | 2350    | 1800 | 11100        |
|                      | RED 2 | 1200                               | 2500    | 1850 | 11650        |
|                      | RED 1 | 1250                               | 2650    | 2000 | 12300        |

|                                                                                                        |       |      |      |      |       |
|--------------------------------------------------------------------------------------------------------|-------|------|------|------|-------|
|  2-Bedroom (Sleeps 6) | BLUE  | 1050 | 2250 | 1750 | 10450 |
|                                                                                                        | WHITE | 1250 | 2650 | 1900 | 12200 |
|                                                                                                        | RED 4 | 1350 | 2850 | 2100 | 13200 |
|                                                                                                        | RED 3 | 1550 | 3250 | 2500 | 15200 |
|                                                                                                        | RED 2 | 1650 | 3450 | 2550 | 16050 |
|                                                                                                        | RED 1 | 1750 | 3650 | 2750 | 17050 |

|                            |       |      |      |      |       |
|----------------------------|-------|------|------|------|-------|
| 2-Bedroom Grand (Sleeps 4) | BLUE  | 1550 | 3300 | 2550 | 15350 |
|                            | WHITE | 1850 | 3950 | 2900 | 18200 |
|                            | RED 4 | 2050 | 4250 | 3100 | 19800 |
|                            | RED 3 | 2300 | 4800 | 3700 | 22500 |
|                            | RED 2 | 2450 | 5150 | 3800 | 23900 |
|                            | RED 1 | 2550 | 5450 | 4100 | 25200 |

|                             |       |      |      |      |       |
|-----------------------------|-------|------|------|------|-------|
| 3-Bedroom Deluxe (Sleeps 8) | BLUE  | 1450 | 3200 | 2450 | 14650 |
|                             | WHITE | 1750 | 3750 | 2750 | 17250 |
|                             | RED 4 | 1950 | 4050 | 2900 | 18800 |
|                             | RED 3 | 2200 | 4550 | 3500 | 21400 |
|                             | RED 2 | 2300 | 4850 | 3600 | 22500 |
|                             | RED 1 | 2450 | 5150 | 3900 | 24000 |

|                                   |       |      |      |      |       |
|-----------------------------------|-------|------|------|------|-------|
| 3-Bedroom Presidential (Sleeps 6) | BLUE  | 2000 | 4300 | 3300 | 19900 |
|                                   | WHITE | 2450 | 5100 | 3700 | 23700 |
|                                   | RED 4 | 2650 | 5500 | 4000 | 25600 |
|                                   | RED 3 | 2950 | 6250 | 4750 | 29050 |
|                                   | RED 2 | 3150 | 6650 | 4900 | 30800 |
|                                   | RED 1 | 3300 | 7000 | 5300 | 32500 |

|                             |       | Nightly Rate (in Vacation Credits) |         |      | Weekly Total |
|-----------------------------|-------|------------------------------------|---------|------|--------------|
|                             |       | Mon-Thu                            | Fri-Sat | Sun  |              |
| 1-Bedroom Deluxe (Sleeps 4) | BLUE  | 900                                | 1950    | 1500 | 9000         |
|                             | WHITE | 1100                               | 2300    | 1700 | 10700        |
|                             | RED 4 | 1200                               | 2500    | 1800 | 11600        |
|                             | RED 3 | 1350                               | 2850    | 2150 | 13250        |
|                             | RED 2 | 1450                               | 3000    | 2220 | 14020        |
|                             | RED 1 | 1500                               | 3150    | 2400 | 14700        |

|                                                                                                                 |       |      |      |      |       |
|-----------------------------------------------------------------------------------------------------------------|-------|------|------|------|-------|
|  2-Bedroom Deluxe (Sleeps 6) | BLUE  | 1200 | 2600 | 2000 | 12000 |
|                                                                                                                 | WHITE | 1450 | 3100 | 2250 | 14250 |
|                                                                                                                 | RED 4 | 1600 | 3350 | 2400 | 15500 |
|                                                                                                                 | RED 3 | 1800 | 3750 | 2900 | 17600 |
|                                                                                                                 | RED 2 | 1900 | 4000 | 3000 | 18600 |
|                                                                                                                 | RED 1 | 2000 | 4250 | 3200 | 19700 |

|                                   |       |      |      |      |       |
|-----------------------------------|-------|------|------|------|-------|
| 2-Bedroom Presidential (Sleeps 4) | BLUE  | 1600 | 3450 | 2700 | 16000 |
|                                   | WHITE | 1950 | 4150 | 3000 | 19100 |
|                                   | RED 4 | 2150 | 4450 | 3200 | 20700 |
|                                   | RED 3 | 2400 | 5050 | 3850 | 23550 |
|                                   | RED 2 | 2550 | 5350 | 4000 | 24900 |
|                                   | RED 1 | 2700 | 5700 | 4300 | 26500 |

|                            |       |      |      |      |       |
|----------------------------|-------|------|------|------|-------|
| 3-Bedroom Grand (Sleeps 6) | BLUE  | 1950 | 4150 | 3200 | 19300 |
|                            | WHITE | 2300 | 4900 | 3550 | 22550 |
|                            | RED 4 | 2550 | 5300 | 3800 | 24600 |
|                            | RED 3 | 2850 | 6000 | 4600 | 28000 |
|                            | RED 2 | 3000 | 6350 | 4700 | 29400 |
|                            | RED 1 | 3200 | 6750 | 5100 | 31400 |